

## Message Text

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ORIGIN XMB-04

INFO OCT-01 AF-08 ISO-00 AID-05 CIAE-00 COME-00 EB-07  
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DRAFTED BY:JHHUBER/XMB:JWJACKSON  
APPROVED BY:EB/IFD:ODF:FHTHOMAS  
XMB:JRWILLIAMS  
AF/W:GGRAMSEY (INFO)  
SPECIAL CHARGE:EXIMBANK

----- 055211 /12

R 180354Z DEC 76  
FM SECSTATE WASHDC  
TO AMEMBASSY NIAMEY

UNCLAS STATE 306869

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: REQUEST FOR EXIMBANK SUPPLIER CREDIT ASSISTANCE  
TO COVER SALE OF CAPITAL EQUIPMENT TO SOCIETE NIGERIENNE DES  
CHARBONS (SONICHAR)

1. EXIMBANK GREATLY APPRECIATED EMBASSY'S EXCELLENT RESPONSE  
TO PREVIOUS INQUIRIES REGARDING SONICHAR COAL DEVELOPMENT  
AND ELECTRIC POWER GENERATION PROJECT, WHICH WE UNDERSTAND  
IS COSTING A TOTAL OF \$78.8 MILLION EQUIVALENT.

2. AS YOU KNOW, EXIMBANK HAS BEEN APPROACHED FOR SUPPORT IN  
THE PURCHASE OF U.S. BULLDOZERS (REF. STATE 269773/NOVEMBER  
2, 1976) FOR THE COAL MINE (\$2 MILLION) AND A STEAM TURBINE  
(\$2 MILLION) IN THE FORM OF EXPORTER CREDIT GUARANTEES WITH  
A TERM OF 5 YEARS BEGINNING 6 MONTHS AFTER LAST DAY OF  
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SHIPMENT WHICH COULD BE AS LATE AS JULY 1977 FOR THE  
BULLDOZERS AND JUNE 1979 FOR TURBINE.

3. FOR EXIMBANK TO COMPLETE ITS EVALUATION OF THESE TWO  
REQUESTS AND ANY FUTURE REQUESTS, WE WOULD APPRECIATE THE  
FOLLOWING ADDITIONAL INFORMATION:

(1) WHO ARE THE LIKELY SUPPLIERS FOR THE PRINCIPAL COMPONENTS OF INVESTMENT, BOTH FOR MINE AND POWER STATION, ASIDE FROM THE ABOVE EQUIPMENT?

(2) IS IT LIKEY THAT ADDITIONAL COMPONENTS WILL BE PURCHASED IN THE U. S.?

(3) WHAT ARE LIKELY SOURCES OF FINANCING FOR ABOVE INVESTMENTS AND REPAYMENT PERIODS?

(4) WHO WILL BE THE PRIME CONTRACTORS FOR EACH PROJECT? WHAT IS THEIR REPUTATION?

(5) WHO WILL BE THE MANAGERS FOR THE MINE/POWER STATION COMPLEX ONCE COMPLETED? KISSINGER

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